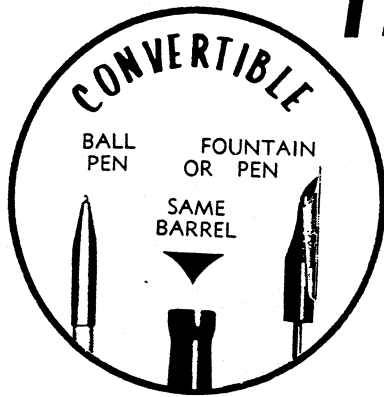


# Changepoint Gives You

## The CONVERTIBLES

DESK SETS • COUNTER SETS



#21-C Satin Chrome Counter Set  
In Satin Bronze #31-C

#31 Satin Bronze Desk Set  
In Satin Chrome #21

#61-C Satin Bronze Counter Set  
In Satin Chrome #71-C  
Available 1 to 4 pens

#71 Satin Chrome Desk Set  
In Satin Bronze #61  
Available 1 to 4 pens

#41 Two-Tone Bronze Desk Set  
Available in Aluminum  
Available 1 to 4 pens

#41-C Two-Tone Aluminum Counter Set  
Available in Bronze  
Available 1 to 4 pens

#91-C Counter Set  
Black Porcelain  
Available 1 to 4 pens

*Sleek, Sturdy eternal BRONZE AND CHROME Metal Bases.*

*Tough, dependable, smart  
Ball and Fountain Pens that write  
INSTANTLY AND SMOOTHLY*

#81 Desk Set  
Black Porcelain  
Available as Counter Set #81-C

*Ball Pen Refills that never fail, always reveal level of ink supply, and last MONTHS... not Weeks.*

*CHANGEPOINT PENS are America's ONLY INTERCHANGEABLE AND CONVERTIBLE PENS AVAILABLE TODAY. Can be changed from a Ball Point to a Fountain Pen and Vice Versa in Seconds.*

*CHANGEPOINT PRODUCTS ARE PROVEN PENS—USED BY BANKS AND OFFICES SINCE 1932—OVER 25 YEARS OF TRUSTWORTHY SERVICE.*

Made by CHANGEPOINT, INC., Tulsa, Oklahoma

# Changepoint

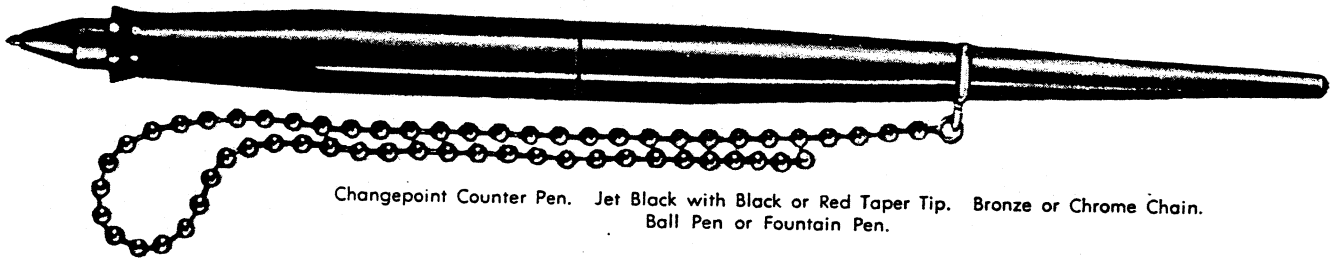
PENS AND INTERCHANGEABLE PARTS



Changepoint Presidential Pen. Jet Black or Brown with Bronze or Chrome Bands and Gold Flashed Changepoints. Fountain Pen or Ball Pen.

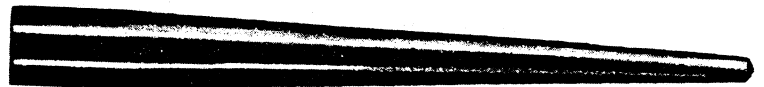


Changepoint Desk Pen. Jet Black, Jet Black, or Transparent Barrel with Black or Red Taper Tip. Fountain Pen or Ball Pen.

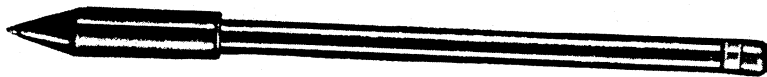


Changepoint Counter Pen. Jet Black with Black or Red Taper Tip. Bronze or Chrome Chain. Ball Pen or Fountain Pen.

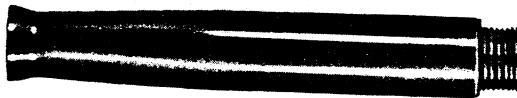
REFILLS SHOWN DISCONTINUED  
NEW REFILLS WITH HALF THE INK  
PACKAGED 2 TO A SACK @ 60¢



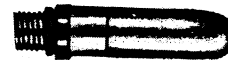
Taper Tip—Black or Red.



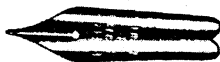
Ball Point Refill with Medium or Fine Ball Tip. Blue-Black, Red, Green ink, Non-Transferable and Permanent.



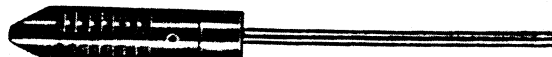
Barrel Section—Transparent or Black.



Filling Unit



"Changepoint"

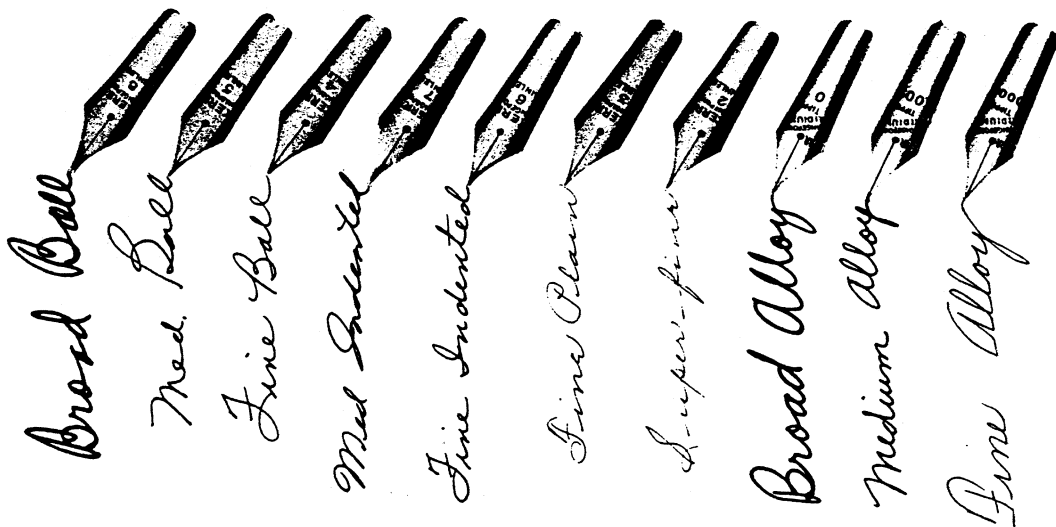


Feed

## "CHANGEPOINTS"

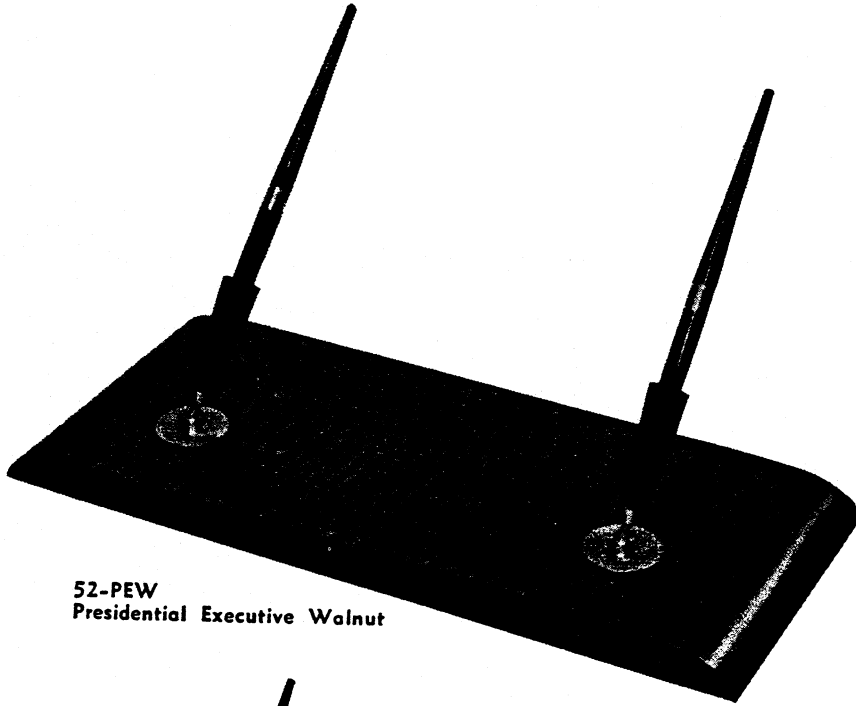
Series 300, Plain Stainless Steel.  
Series 500, Gold Flashed Stainless Steel.

Series 300-A, Alloy Tipped Stainless Steel.  
Series 500-A, Gold Flashed Alloy Tipped.

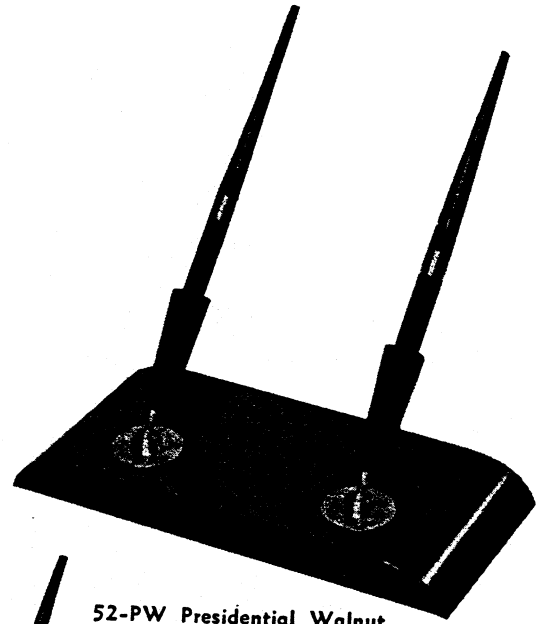


*Changepoint*

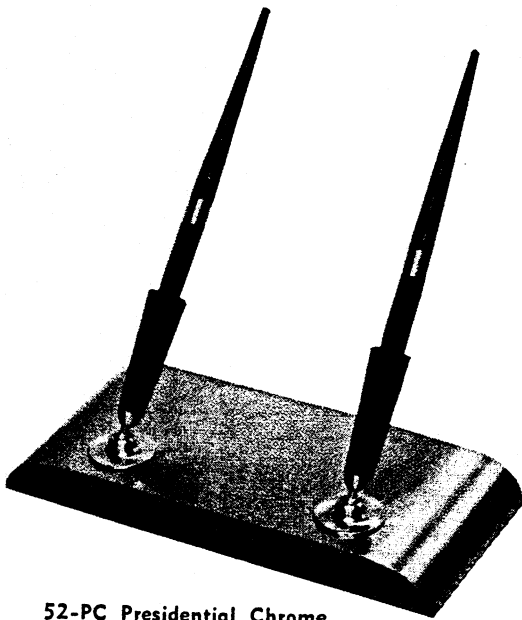
**PRESIDENTIAL**  
DESK SETS • COUNTER SETS



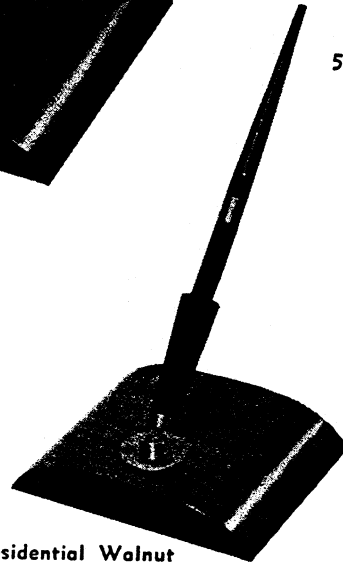
**52-PEW**  
Presidential Executive Walnut



**52-PW** Presidential Walnut



**52-PC** Presidential Chrome

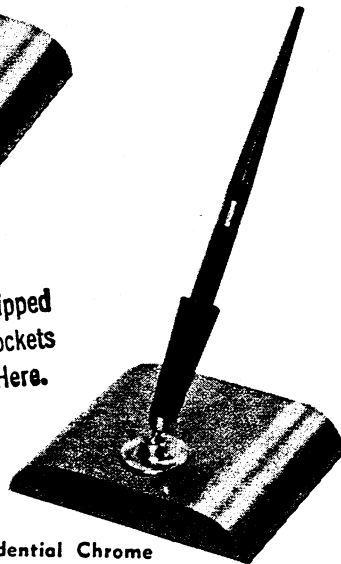


**51-PW** Presidential Walnut



**51-PB** Presidential Bronze

**All Presidential Sets now Equipped  
with Gold or Chrome Metal Sockets  
Not Plastic Sockets as Shown Here.**



**51-PC** Presidential Chrome



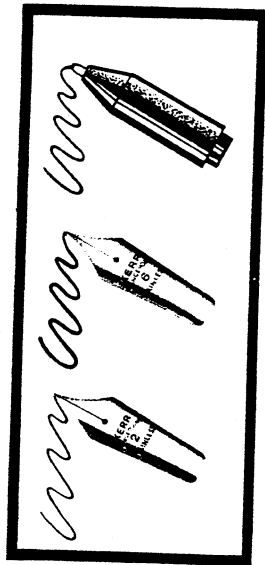
**52-PB** Presidential Bronze

Obtainable with Fountain Pens or Ball Pens  
Obtainable as Desk Sets without chains or  
Counter Sets with chains

For Prices refer to Price List page No. 1

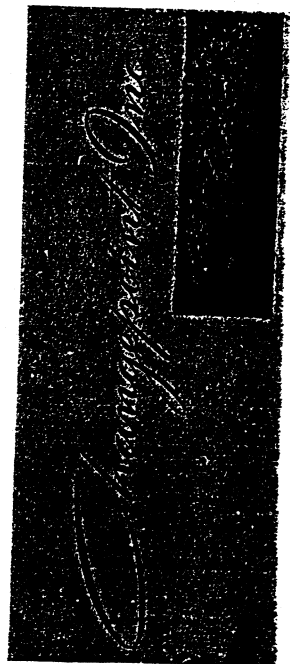
*Everyone can be . . .*  
**A Quick-Change Artist**

with a Changepoint Pen



Anyone can change the pen point or change from fountain pen to the bank-approved ballpoint pen, or vice versa, in a matter of seconds.

Handsome, a pleasure to use, extremely economical—Changepoint Pen Sets have proved themselves under severe service in all types of business. These pens were primarily designed to withstand the hard usage to which they are subjected on public writing desks.



**SINCE 1933  
 MORE BANKS HAVE USED  
 CHANGEPOINT THAN ANY  
 OTHER PEN**

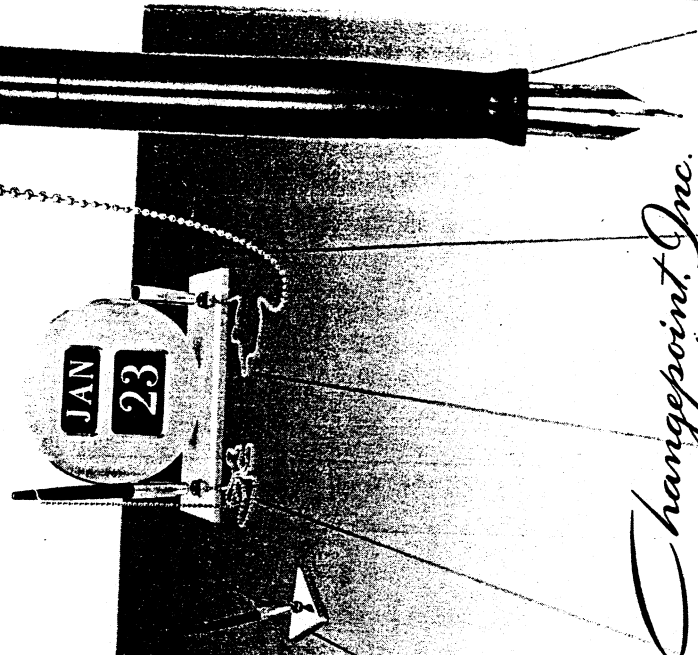
**SOME OF THE BANKS AND SAVINGS AND  
 LOANS NOW USING CHANGEPOINT:**

- The Chase Manhattan Bank, New York
- Manufacturers Trust Company, New York
- The Bowers Savings Bank, New York
- First Fed. Savings & Loan Assn., Detroit
- The Marine Trust Co., Western, N. Y.
- Talman Fed. Sav. & Loan Assn., Chicago
- Crocker-Anglo Nat'l Bank, San Francisco
- East River Savings Bank, New York
- Wachovia Bank & Trust Co., Raleigh, N. C.
- First Nat'l Bank of Atlanta, Atlanta
- Industrial Nat'l Bk. of Providence, Providence
- Bank of the Commonwealth, Detroit
- Union Dime Savings Bank, New York
- American Sav. & Loan Assn., Washington
- Citizens Fidelity Bk. & Trust Co., Louisville
- Wachovia Bank & Trust Co., Charlotte
- Fidelity Trust Company, Pittsburgh
- National Bank of Tulsa, Tulsa
- First Nat'l Bank of Nevada, Reno, Nev.
- The Sylvania Sav. Bank Co., Toledo, Ohio
- Peoples Fed. Sav. & Loan Assn., Detroit
- Idaho First National Bank, Boise, Idaho
- Third National Bank, Nashville, Tenn.
- North East Fed. Sav. & Loan Assn., Phila.
- First National Bank, San Diego
- Investors Sav. & Loan Assn., Millburn
- Pioneer Trust & Savings Bank, Chicago
- The Michigan Bank, Detroit
- Birmingham Trust Nat'l Bk., Birmingham
- Marine Midland Trust Co., Binghamton
- Empire City Savings Bank, New York
- Dime Savings Bank of Brooklyn, Brooklyn
- The Dollar Sav. & Trust Co., Youngstown
- Knickerbocker Fed. Sav. & Loan Assn., N.Y.
- The Union Nat'l Bank, Youngstown, O.
- Continental National Bank, Fort Worth
- Home Savings & Loan Co., Youngstown, O.
- Lincoln Bank & Trust Co., Louisville, Ky.
- The Live Stock Nat'l Bank of Chicago
- The Lincoln Nat'l Bank of Washington
- Uptown Nat'l Bank of Chicago, Chicago
- Shaker Savings Assn., Shaker Heights, O.
- Merchants National Bank, Chicago, Va.
- People Nat'l Bank, Charlottesville, Va.
- Third Fed. Sav. & Loan Assn., Cleveland
- Bank of Park Forrest, Park Forrest, Ill.
- The Second Nat'l Bank, Richmond, Ind.
- First Nat'l Bank of Waco, Waco, Texas
- The Trenton Banking Co., Trenton, N. J.
- Knickerbocker Fed. Sav. & Loan Assn., Bronx
- Arlington Trust Co., Arlington, Va.
- Nat'l Bank of Albany Park, Chicago
- Amity Fed. Sav. & Loan Assn., Chicago
- Warren Five C's Sav. Bk., Peabody, Mass.
- The Security Cen. Nat'l Bank, Portsmouth
- Ulster Co. Sav. Institution, Kingston, N.Y.
- The City Bank & Trust Co., Milwaukee
- Alice Savings & Loan Assn., Alice, Texas
- Merchants-Warren Nat'l Bank, Salem, Mass.
- The Liberty Nat'l Bk. & Trust Co., Savannah
- Ohio State Fed. Sav. & L'n Assn., Columbus
- First National Bank, Corsicana, Texas
- Belmont Nat'l Bank of Chicago, Chicago
- Farmers & Merchants Nat'l Bk., Winchester
- Devo-North Town State Bank, Chicago
- Montrose National Bank, Houston
- First Fed. Savings & Loan Assn., Miami
- Peabody Cooperative Bank, Peabody, Mass.
- Colonial Trust Company, Wilmington, Del.
- Community National Bank, Miami Beach
- Framingham Trust Co., Framingham, Mass.
- South Wheeling Bk. & Trust Co., Wheeling
- Pontiac Fed. Sav. & Loan Assn., Pontiac
- The Security Bank, Corinth, Miss.
- Chatham Trust Company, Chatham, N. J.
- Industrial Bank of Washington, Washington
- MacGregor Park Nat'l Bank, Houston
- Ludlow Sav. Bank & Trust Co., Ludlow, Va.
- Banco Continental, Lima, Peru
- Imperial Bank of Canada, Toronto, Can.

**FOUNTAIN PEN**  
*Luxury*

DIP-PEN ECONOMY

**HANDSOMELY  
 APPOINTED  
 FOR ANY DESK  
 OR COUNTER**

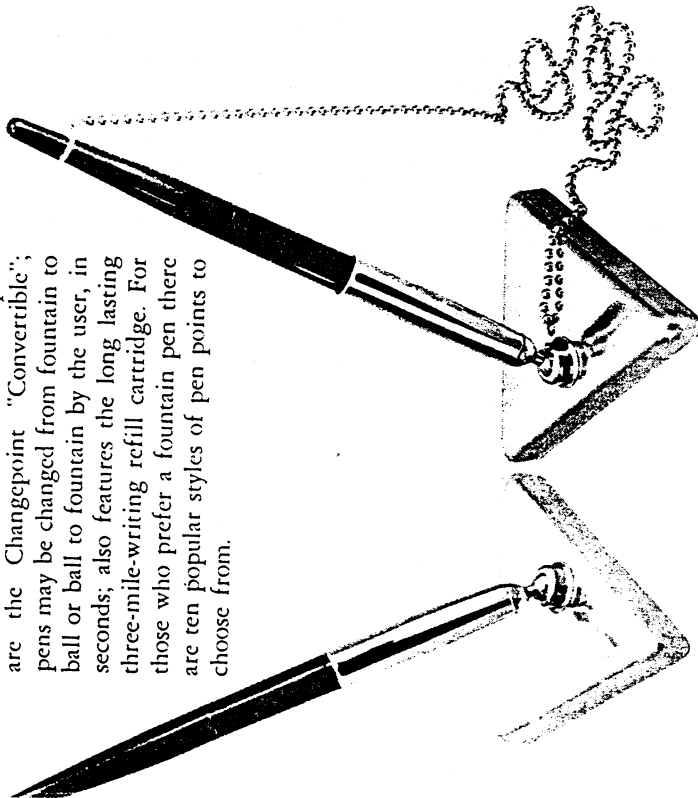


*Changepoint, Inc.*

# Changepoint, Inc. QUALITY, DEPENDABILITY & ECONOMY FOR 25 YEARS

## THE DIPLOMAT

Newest in Changepoint's single pen line is this streamlined aluminum set. The base is a gleaming triangle with a metal swivel socket to match. The pens are the Changepoint "Convertible"; pens may be changed from fountain to ball or ball to fountain by the user, in seconds; also features the long lasting three-mile-writing refill cartridge. For those who prefer a fountain pen there are ten popular styles of pen points to choose from.

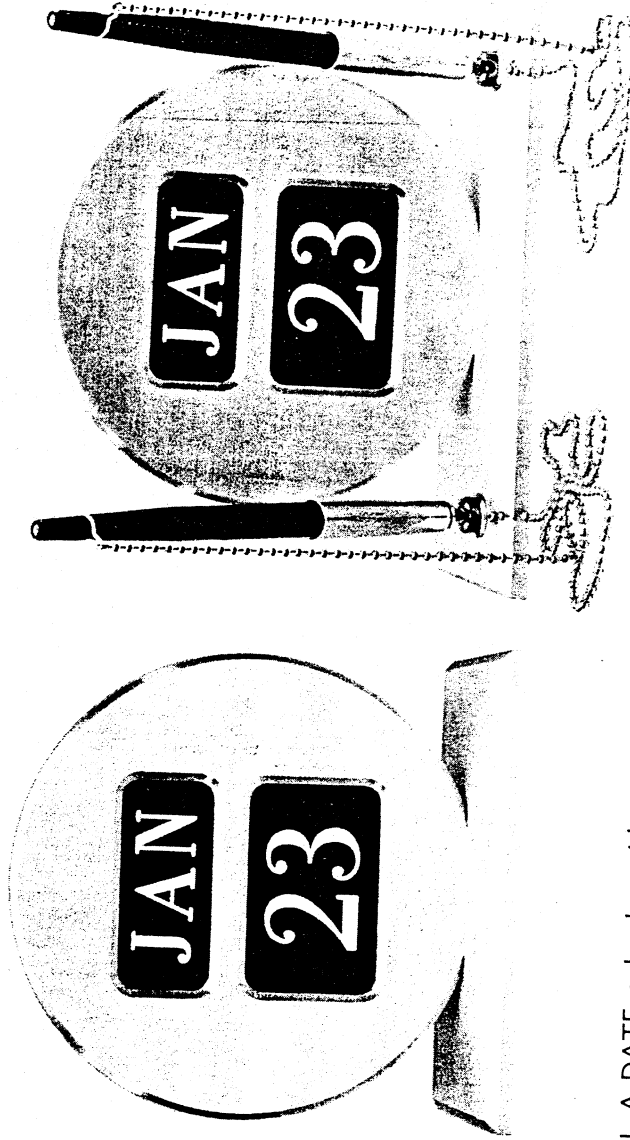


ATIN-CHROME aluminum Diplomat set. Retail List with chain \$4.45. Also available without chain \$3.95.

GOLD-BRONZE aluminum Diplomat set. Retail List with chain \$4.45. Also available without chain \$3.95.

## TEL-A-DATE PERPETUAL CALENDARS

Newest Changepoint calendar is the bold solid-metal Tel-A-Date. Calendars are solid aluminum and/or solid bronze, with gleaming satin last-forever-finish. The calendar date cards are black plastic with white letters and numerals for long, long attractive life.



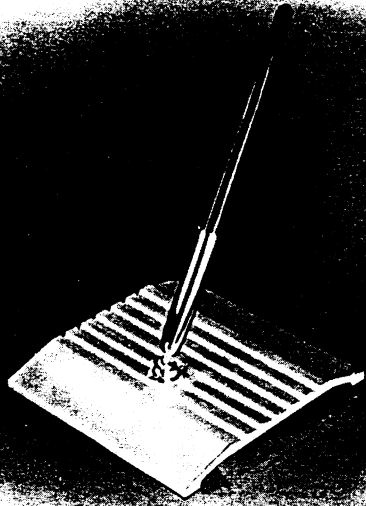
TEL-A-DATE calendar without pens satin bronze or satin aluminum. List price \$32.50

TEL-A-DATE calendar with chain attached pens to keep them where they belong. Satin bronze or satin aluminum. List price \$37.50

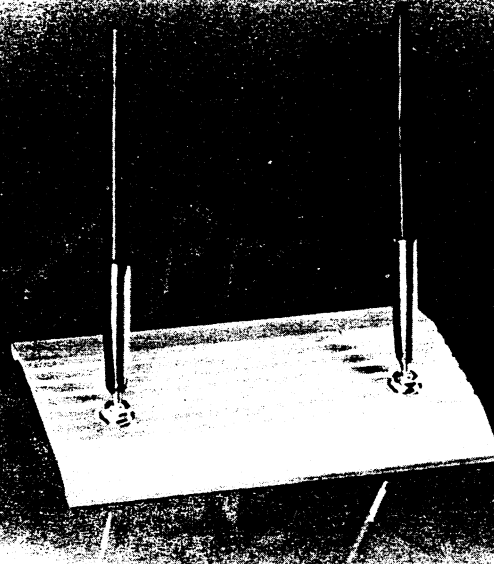
*Changepoint* Presents

The **SENATOR**  
Desk Sets

*Contemporary Styling in  
Gleaming Natural Aluminum  
and Gold Bronze Alumalite*



State Choice of Finish Wanted  
Fountain Pen or Ball Pen \$3.95  
with Chain Pens add .50  
Dimensions: 4" x 5"



State Choice of Finish Wanted  
Fountain Pen or Ball Pen \$7.50  
With Chain Pens add \$1.00  
Dimensions: 5" x 8"

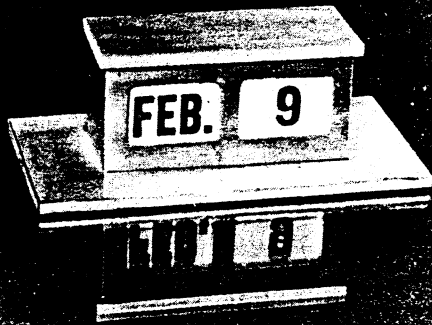
ChangePoint Inc.  
122 North Madison  
Tulsa 20, Oklahoma

*Changepoint, Inc.* Quality, Dependability & Economy Since 1932

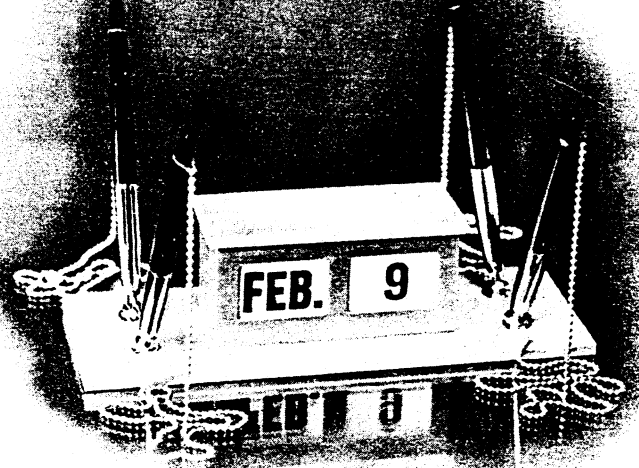
# Changepoint INTRODUCES

A New Perpetual Calendar

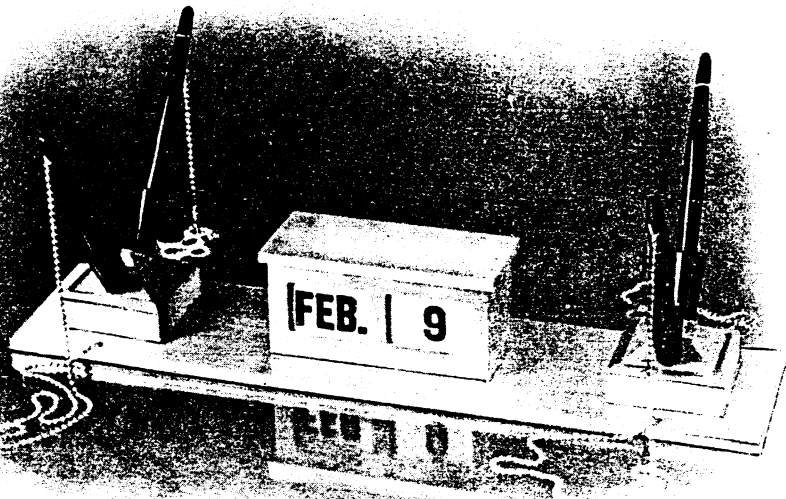
Sleek Modern Lines  
Moderate Price



Available: Natural Aluminum or Gold-Bronze Alomalite  
CR-100-D Double Face \$38.00  
CR-100-S Single Face \$25.00  
Overall Size 8" x 4" x 2½"



Available: Natural Aluminum or Gold-Bronze Alomalite  
CR-104-D Double Face Fountain or Ball Pen \$86.00  
CR-102-S Single Face Fountain or Ball Pen \$56.00  
Overall Size 10" x 4" x 2½"

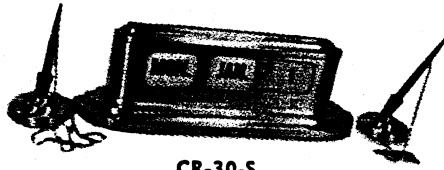


Available: Natural Aluminum or Gold-Bronze Alomalite  
CR-204-D Double Face Fountain or Ball Pen \$91.00  
CR-202-S Single Face Fountain or Ball Pen \$61.00  
Overall Size 19" x 4" x 2½"

ChangePoint Inc.  
122 North Madison  
Tulsa 20, Oklahoma

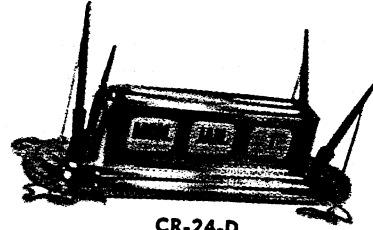
*Changepoint, Inc.* Quality, Dependability & Economy Since 1933

if Quality is  
 what you want **LOOK**  
 to *Changepoint* **PERPETUAL  
 CALENDARS**



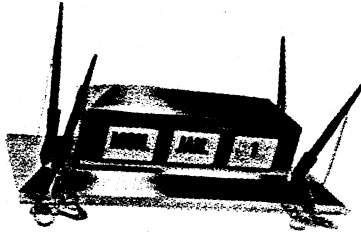
**CR-30-S**

This model also obtainable as follows:  
 CR-30-D Satin Bronze Double Face  
 CR-20-S Satin Chrome Single Face  
 CR-20-D Satin Chrome Double Face



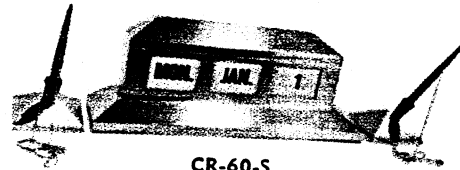
**CR-24-D**

This model also obtainable as follows:  
 CR-22-S Satin Chrome Single Face  
 CR-32-S Satin Bronze Single Face  
 CR-34-D Satin Bronze Double Face



**CR-74-D**

This model also obtainable as follows:  
 CR-72-S Satin Chrome Single Face  
 CR-62-S Satin Bronze Single Face  
 CR-64-D Satin Bronze Double Face



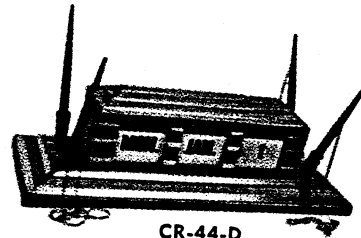
**CR-60-S**

This model also obtainable as follows:  
 CR-60-D Satin Bronze Double Face  
 CR-70-S Satin Chrome Single Face  
 CR-70-D Satin Chrome Double Face



**CR-40-S**

This model also obtainable as follows:  
 CR-40-D Double Face  
 Both models in either bronze or aluminum



**CR-44-D**

This model also obtainable as follows:  
 CR-42-S Single Face  
 Both models in either bronze or aluminum

**IT'S  
 NEW**



**CR-30-W**

This model also obtainable as  
 CR-20-W Satin Chrome

**Changepoint's**  
**PERPETUAL  
 CALENDAR  
 Wall Type**

**CHANGEPOINT PRODUCTS ARE PROVEN—PENS USED BY BANKS AND  
 OFFICES SINCE 1932—OVER 25 YEARS OF TRUSTWORTHY SERVICE.**



# *Changepoint, Inc.*

122 N. Madison

Tulsa 20, Oklahoma

Changepoint is now supplying you refills of an improved design which hold half the quantity of ink, and sell for half the price of our former refills. These refills will give you the following advantages:

1. The equivalent of two writing tips for the same quantity of ink as in our former refills, resulting in uniform, finer writing qualities.
2. No tip-bleeding and malfunctioning because of age; There is a tendency toward these faults in the large tube refill because of the increased wear on both the rotating ball and the socket in which it rotates.
3. No tip-bleeding due to weather conditions.
4. No failure to write because of air pocketed in the ink column. This pocketing of air does not occur in a properly filled tube of the size we are now using, but does occur in a large tube such as we formerly used unless a grease follower is used. (NOTE: Changepoint has been unable to obtain license to use this patented process.)
5. No back-leaking: The ink will contain itself without sealing in a tube of the I. D. of our new refill.
6. No receding ball tips: This situation cannot occur with our present construction.
7. Finally, you will be able to use your refills down to the last drop of ink, resulting in more economy, because there will be no worn out tips and no dried out ink.

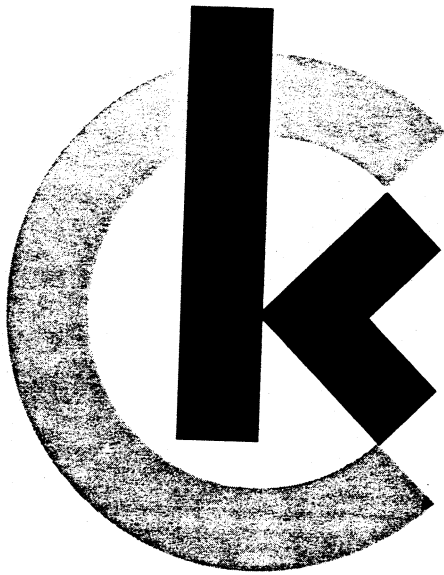
We have given months' of consideration to this change, and we sincerely believe that you will have economical, trouble-free, pleasant writing from these new refills.

**REFILLS PACKAGED**

2 TO A SACK @ 60¢

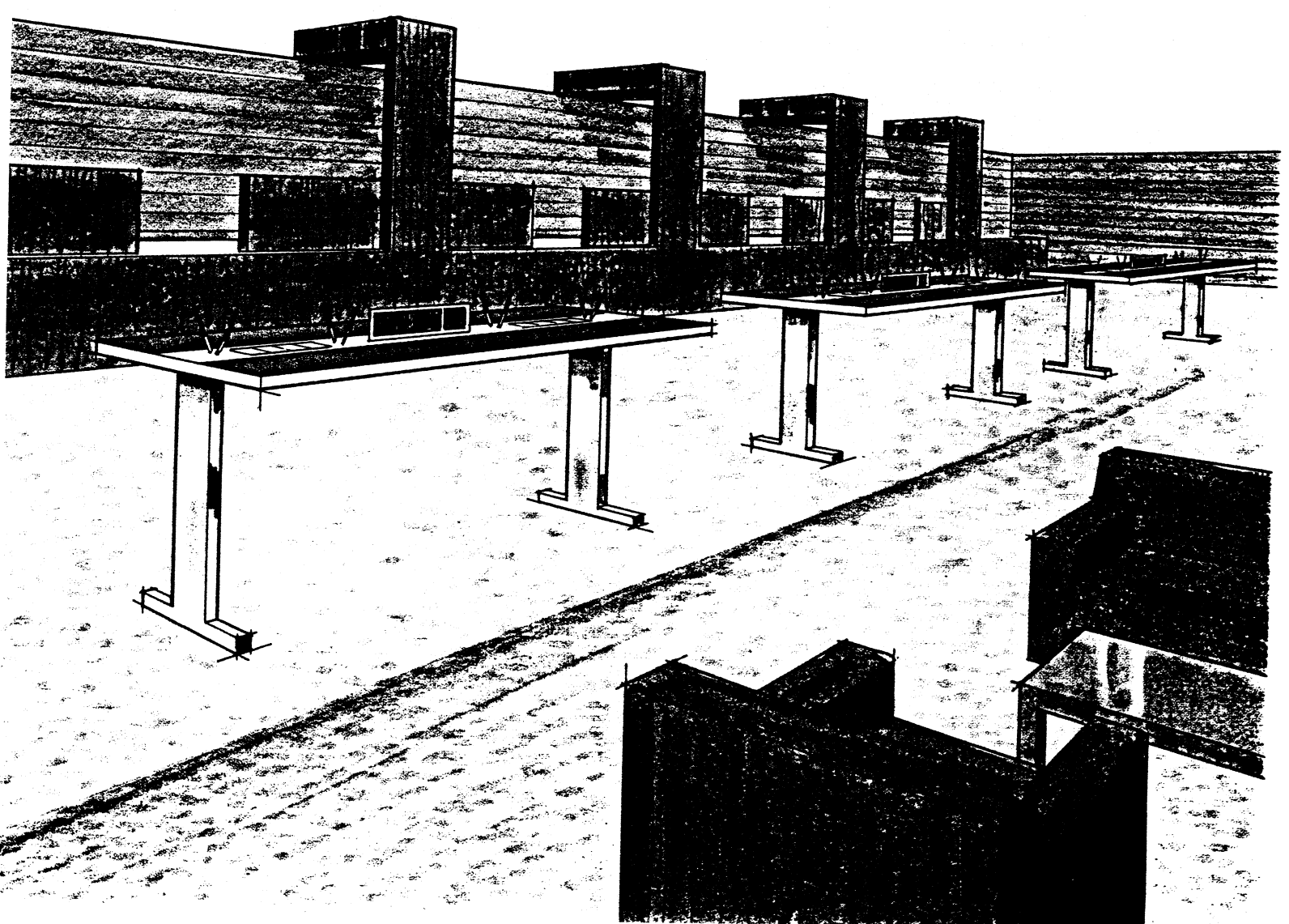
ORDER BY NUMBER  
OF SACKS

*William F. Kerr, Jr.*  
President.



# BANK EQUIPMENT

*"CUSTOMER SERVICE FIXTURES  
TO ENHANCE A CUSTOMER  
SERVICE ATMOSPHERE"*

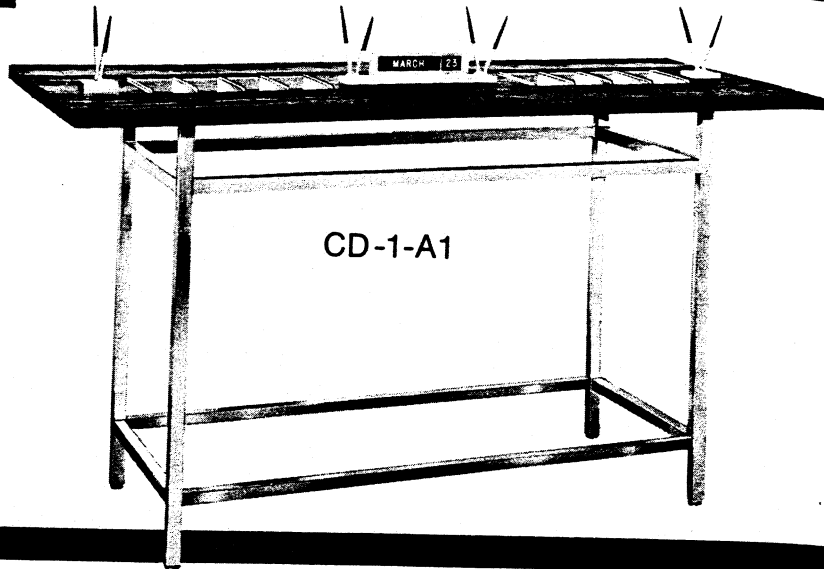


# KERR-*Changepoint*

## bank equipment to your specifications—using standard components

Desk Frames are constructed of aluminum through the use of Heli-arc welds and hidden mechanical fastenings, with a true lustrous satin brushed surface. Applied over this surface is a durable epoxy thermosetting finish cured at 350°. Standard surface colors are clear for natural aluminum, brass, architectural bronze, stainless steel, black and medium bronze duranodic. Please SPECIFY

Desk tops are laminated plastic over particle board with square self edges. Finished thickness is 1¼". All popular laminate patterns available. Please SPECIFY



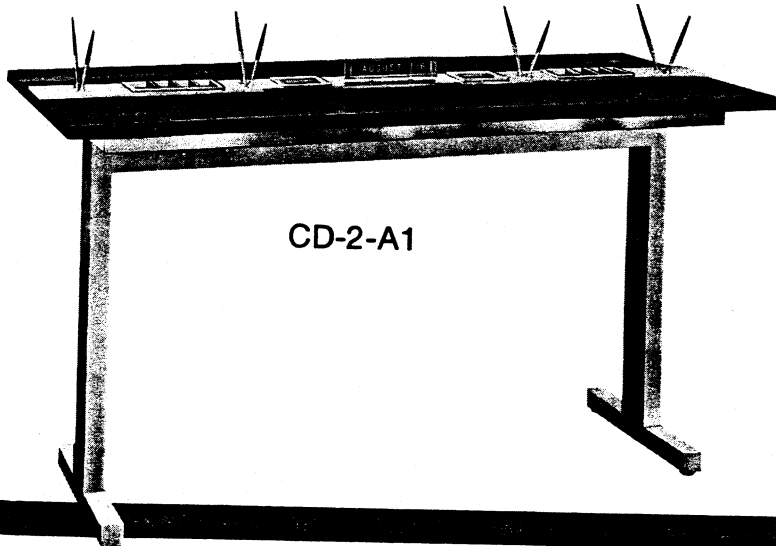
## CHECK DESKS

### basic desk

The following illustrates a "Basic Desk" meaning, standard frame and top assembled together under standard specifications.

Choose the basic desk of your preference, then add the accessory arrangement most suitable. This constitutes a complete desk ready to place in use.

For custom fixture manufacturers, we have offered a basic frame only, fully assembled or in a knocked-down (K-D) condition to be assembled after shipment. This enables the custom manufacturer to implement a fully custom design top to a standard metal frame.



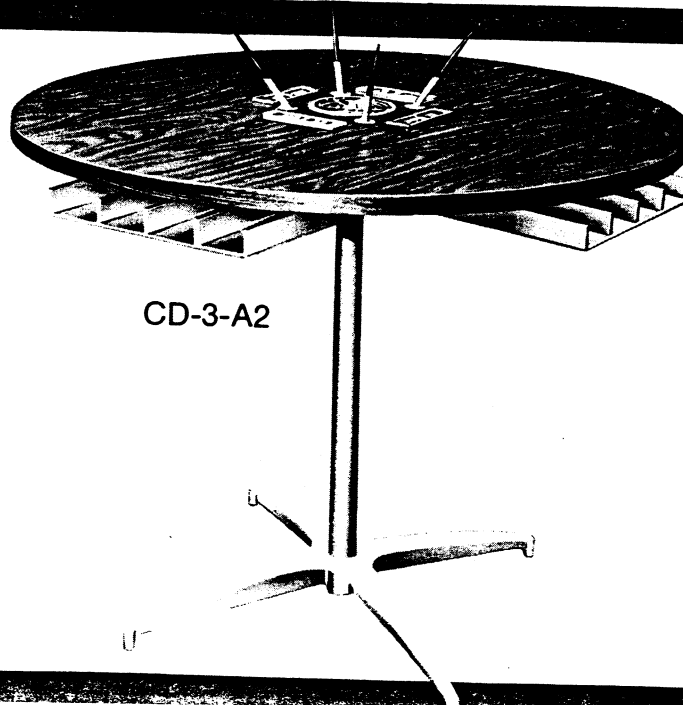
### material specifications

Kerr-Changepoint check desk are constructed from a combination of solid aluminum bar, plate, castings and aluminum tubing. The tops are of 1¾" thick particle board with laminated plastic surface and edges.

The metal components and accessories are standard in brushed satin with a durable epoxy thermosetting finish. Available in clear for natural aluminum, gold, architectural bronze, stainless steel, black and medium bronze duranodic.

### options

Considerable latitude is possible in dimensions, materials, finishes, accessories and accessory arrangements. Offered also are check desk components such as frames, waste drops, form trays, etc. Some of these items are listed on pages 6 and 7 of this catalog. For non-standard options please request a quotation.



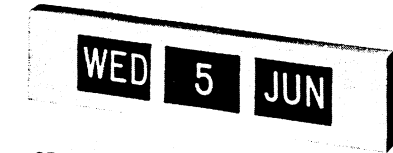
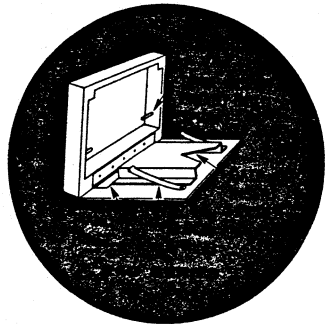
# ACCESSORIES

Kerr-Changepoint fixtures are built from the most substantial materials and the best processes are utilized to assure fixtures of exceptional quality at moderate prices. Our fixtures are manufactured from wrought aluminum bar and plate, aluminum castings and extrusions. The finishes are a true brushed satin lacquer in natural aluminum, gold, architectural bronze, stainless steel, black or medium duranodic. The bottoms of all fixture bases are equipped with either a double faced adhesive or a non-slip cork rubber pad.

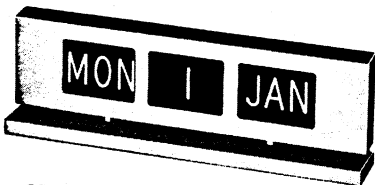
## 240 series

These units are unsurpassed in design, appearance and function. The bases are made from 1/2" thick aluminum bar with one piece, fixed positioned sockets. The faces are equipped with a storage compartment for a year's supply of date inserts. The faces are hinged to the calendar back casting and open out for ease in changing the date inserts, as shown in the detail.

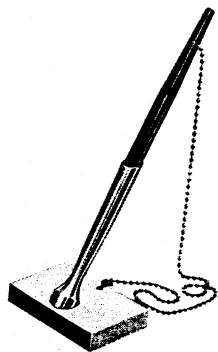
"S" designates single sided  
"D" designates double sided



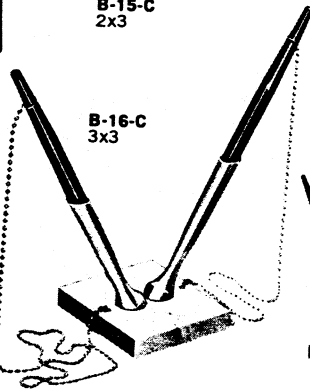
CR-243-S 13x3 3/8 x 1 1/8  
CR-243-D 13x3 3/8 x 2 1/4



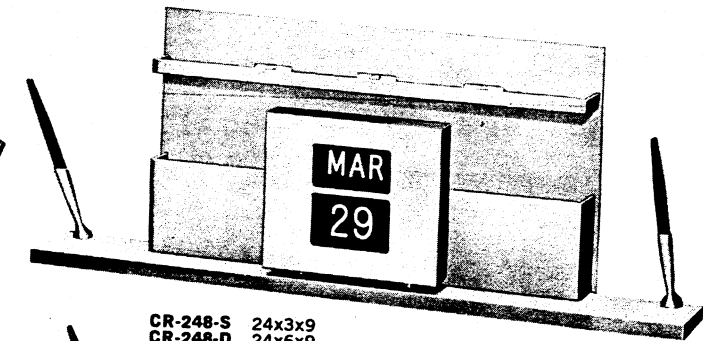
CR-245-S 13x2x3 7/8  
CR-245-D 13x3x3 7/8



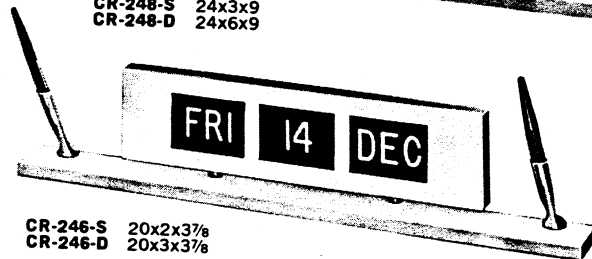
B-15-C  
2x3



B-16-C  
3x3



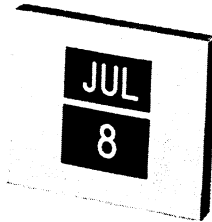
CR-248-S 24x3x9  
CR-248-D 24x6x9



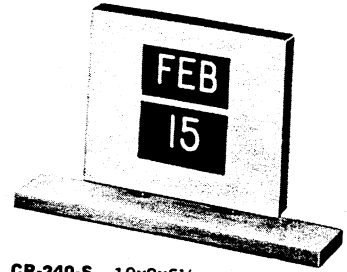
CR-246-S 20x2x3 7/8  
CR-246-D 20x3x3 7/8



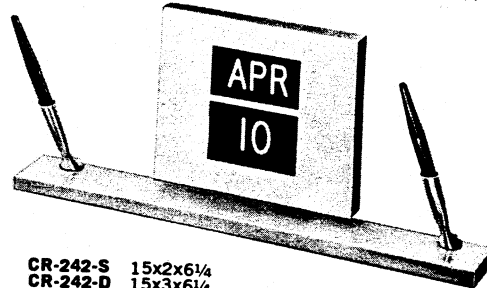
CR-247-S 24x3x9  
CR-247-D 24x6x9



CR-241-S 6 1/2 x 5 1/2 x 1 1/8  
CR-241-D 6 1/2 x 5 1/2 x 2 1/4

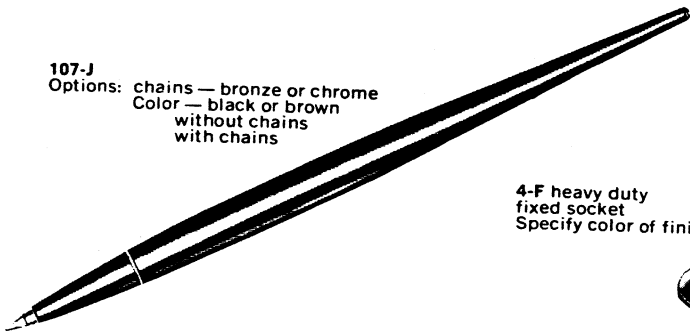


CR-240-S 10x2x6 1/4  
CR-240-D 10x3x6 1/4

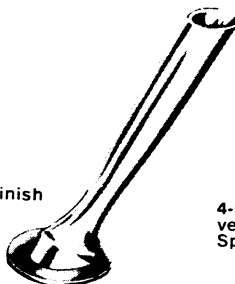


CR-242-S 15x2x6 1/4  
CR-242-D 15x3x6 1/4

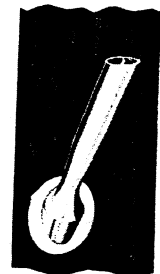
107-J  
Options: chains — bronze or chrome  
Color — black or brown  
without chains  
with chains



4-F heavy duty  
fixed socket  
Specify color of finish



4-FV heavy duty  
vertical mount socket  
Specify color of finish



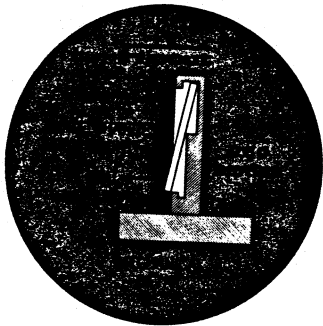


## 250 series

### QUALITY CONSTRUCTION FEATURES

The FLIPOUT series of calendars and signs feature a unique method of holding and changing the date inserts or name plates. The compartment holding the insert is internally milled from solid  $\frac{3}{8}$ " thick aluminum bar. There is no unsightly slots at the top or end of the face. The inserts are changed through the front as shown in the cross section view. The pen sockets are one piece, fixed position. The bases are made from  $\frac{1}{2}$ " thick aluminum bar.

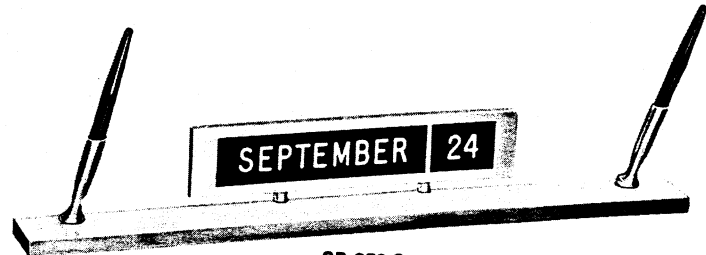
"S" designates single sided  
"D" designates double sided



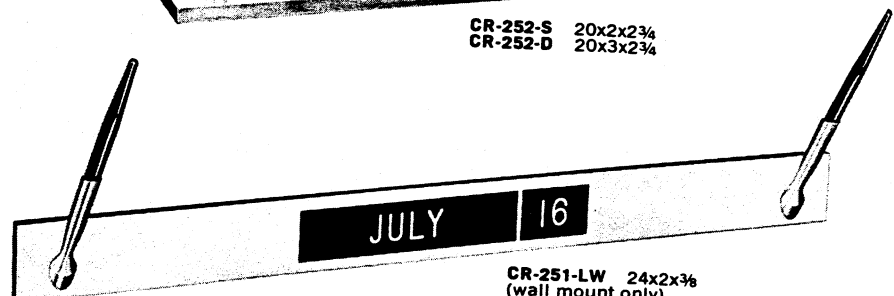
CR-251-S 10x2x $\frac{3}{8}$   
CR-251-D 10x2x $\frac{3}{8}$



CR-250-S 10x2x $\frac{3}{4}$   
CR-250-D 10x3x $\frac{3}{4}$



CR-252-S 20x2x $\frac{3}{4}$   
CR-252-D 20x3x $\frac{3}{4}$

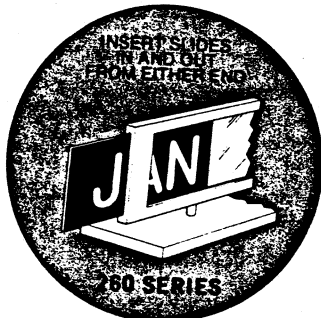


CR-251-LW 24x2x $\frac{3}{8}$   
(wall mount only)

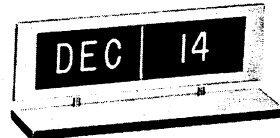
## 260 series

This design series features solid  $\frac{1}{4}$ " thick aluminum bases with one piece, fixed positioned pen sockets. Calendars are of extruded aluminum. The date inserts are removable by sliding out from either end. They are compact in size and their economy of construction enables them to be in an economical price range.

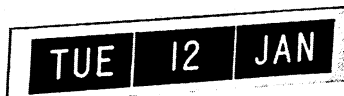
"S" designates single sided  
"D" designates double sided



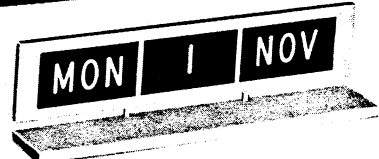
CR-261-S 6x1 $\frac{3}{4}$ x $\frac{3}{16}$   
CR-261-D 6x1 $\frac{3}{4}$ x $\frac{3}{16}$



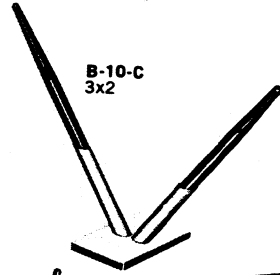
CR-260-S 6x1 $\frac{1}{2}$ x2 $\frac{3}{16}$   
CR-260-D 6x2x2 $\frac{3}{16}$



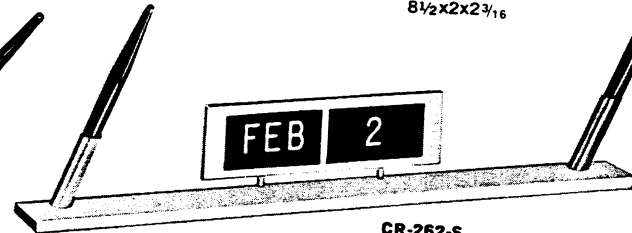
CR-263-S 8 $\frac{1}{2}$ x1 $\frac{3}{4}$ x $\frac{3}{16}$   
CR-263-D 8 $\frac{1}{2}$ x1 $\frac{3}{4}$ x $\frac{3}{16}$



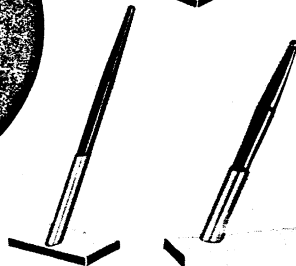
CR-265-S 8 $\frac{1}{2}$ x1 $\frac{1}{2}$ x2 $\frac{3}{16}$   
CR-265-D 8 $\frac{1}{2}$ x2x2 $\frac{3}{16}$



B-10-C 3x2



CR-262-S 15x1 $\frac{1}{2}$ x2 $\frac{3}{16}$   
CR-262-D 15x2x2 $\frac{3}{16}$



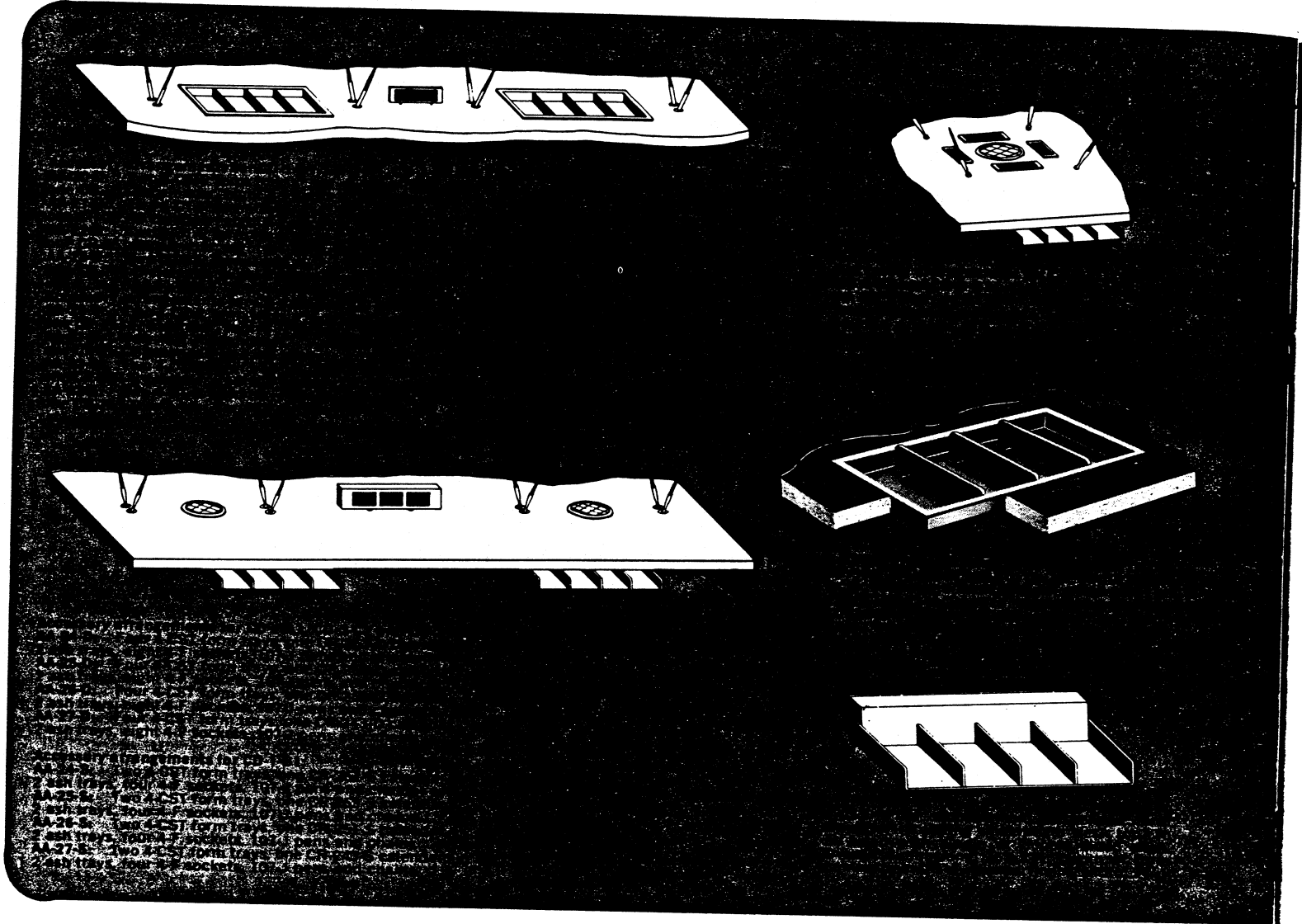
B-9-C 3x1 $\frac{1}{2}$



CR-264-S 20x1 $\frac{1}{2}$ x2 $\frac{3}{16}$   
CR-264-D 20x2x2 $\frac{3}{16}$

# TYPICAL ACCESSORY ARRANGEMENTS

The following illustrates many suggested package accessory arrangements for ease of choice. However, many possible combinations of accessories exist which may be tailored more closely to the users requirements. Naturally, we invite each customer to choose from our complete line of accessories, the arrangement which suits his exact requirements. Pens and chains included at no charge on all accessory arrangements.

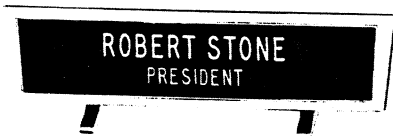


## EXECUTIVE DESK SIGNS:

Modern design for use when the very best is required to harmonize with the decor. Available with name only or name and title. SPECIFY color of finish and color of engraving stock.



One line      N-31      Two line



One line      N-30      Two line



One line      N-32      Two line

## DESIGN COORDINATED

### STYLE LINE SIGNS

Metal work of all signs are constructed of aluminum with a true lustrous satin brushed surface. Applied over this surface is a durable epoxy thermosetting finish cured at 350°. Standard surface colors are clear for natural aluminum, brass, architect architectural bronze, stainless steel, black & medium bronze duranodic.

**specifications**

All accessories are constructed of aluminum with a true lustrous satin brushed surface. Applied over this surface is a durable epoxy thermosetting finish cured at 350°. Standard surface colors are clear for natural aluminum, brass, architectural bronze, stainless steel, black and medium duranodic. PLEASE SPECIFY.

**KERR-Changepoint**



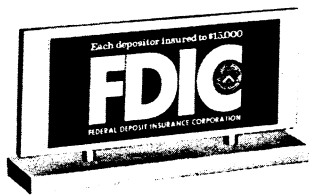
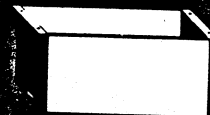
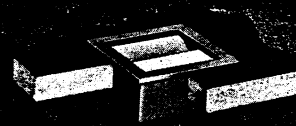
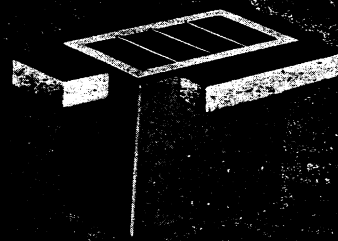
11.1/Ke

**options**

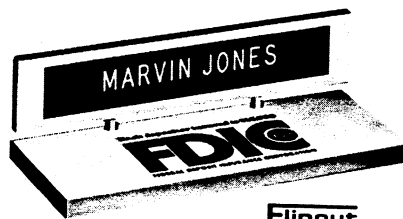
Considerable latitude is possible in dimensions, material and finishes, according to available stock material and compatibility of material with finishes desired. We suggest that a quotation be requested covering any non standard application.



Accessory apron waste catch.



**FD-5 Insurance sign —**  
FDIC or FSLI 8½ x 2 x 4¼

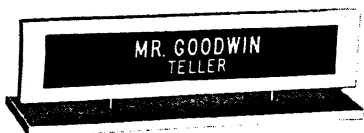


**FD-19 FDIC or FSLI sign —**  
10x4x2¾. Teller plate reverses to "Next Window"

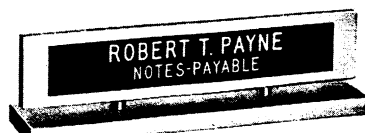
Flipout



**FD-42 FDIC or FSLI sign —**  
8½x4x2¾. Teller plate reverses to "Next Window".

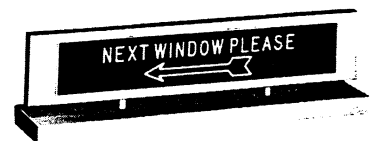


**T-1 Teller sign —**  
8½x1½x2¾. Teller plate reverses to "Next Window".



**T-4 FLIPOP**  
10x2x2¾. Teller plate reverses to "Next Window".

Flipout



**NW-5**  
10x2x2¾. Double sided "Next Window" sign, arrow points in opposite directions.